

UCKERMARK INVESTORGUIDE

NEW IDEAS. NEW CHALLENGES.
NEW POSSIBILITIES.



INVESTOR
CENTER
UCKERMARK





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WELCOME TO THE ECONOMIC GROWTH CENTER



THE IDEAL GEOGRAPHIC LOCATION



MOTORWAYS

- A11 (E28)
Berlin/Stettin/Minsk
- A20 (E22, E251)
Uckermark/Lübeck
Baltic Sea Motorway



AIRPORTS

- 80 min
Stettin/Szczecin (PL)
- 100 min
Berlin-Brandenburg
(BER) Airport



RAIL

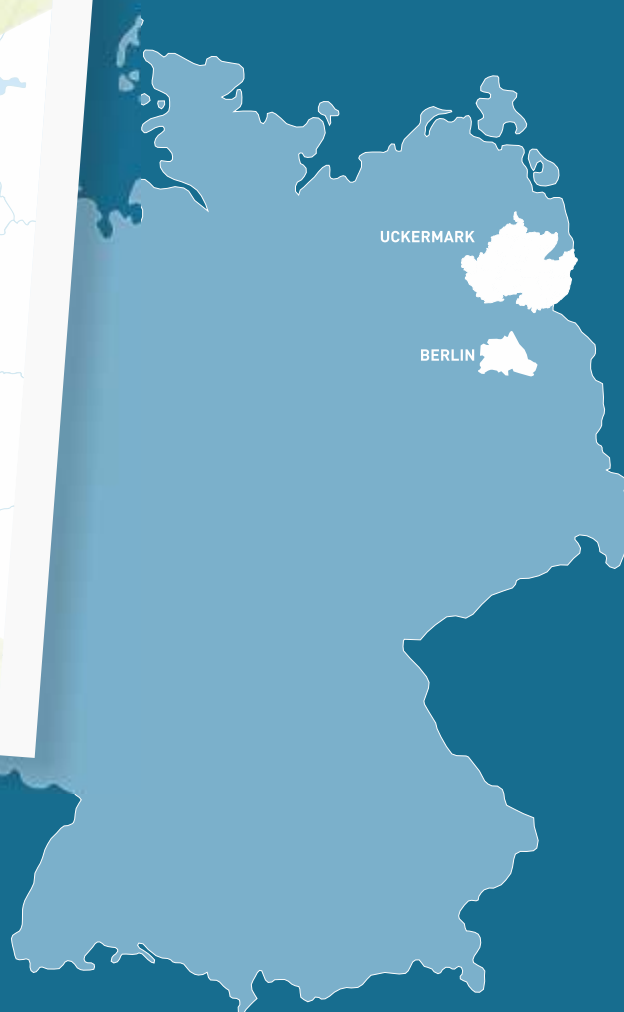
- 53 min
Berlin HBF (ICE, IC, RE)



WATER

- 1,250 tonnes
current output
- 2,000 tonnes
forecasted

ENTRE



Working where others take their holidays – our team has been successfully working in the field of renewable energy for years under this motto! The Uckermark district, with its beautiful landscape, is a great location for our company. After quitting time, you'll be charged up with fresh energy, ready to tackle the next working day full of creativity! AkoTec Produktionsgesellschaft [manufacturing company] mbH produces high-performance vacuum tube collectors at its Angermünde site. We have over 25 years of experience in solar-thermal products and system design. Everything is "Made in Germany": tubes, allocators, collectors. This not only creates jobs in Germany, but also results in the highest quality.

Reinhold Weiser,
CEO of AkoTec Produktionsgesellschaft
[manufacturing company] mbH



UNL

→ ECONOMIC ATTRACTIONS OF THE UCKERMARK DISTRICT

North-east Brandenburg, nestled between the capital city of Berlin and the Szczecin metropolitan area in Poland, is home to one of the largest and most beautiful districts in the whole of Germany. Even in the Middle Ages, the commercial roads gave the settlement structure of the region national significance.

The geographically favourable location of Uckermark's towns and municipalities offers the best possible transport links to numerous economic areas across Europe. The A11 (E28 Berlin - Szczecin) and A20 (E22 interchange Uckermark - Lübeck) federal motorways cross the region, creating links to trans-European traffic routes between Northern and Southern Europe (Scandria Corridor, Scandinavian-Adriatic Development Area) and serving as the axis between Western and Eastern Europe.

Both the European inland waterway network and the Baltic Sea port in Szczecin and Swinoujscie (Poland) can be reached from the modern port in Schwedt/Oder. Furthermore, the Uckermark district offers unparalleled natural areas and numerous culture and leisure activities. A space where you can live, work, and be happy.

POPULATION

- 120,829 inhabitants
- 72.5 % of children between 0 and 6 years old enrolled in a childcare centre

STRUCTURE

- 34 towns and municipalities spread over 3,058 km² (39.5 inhabitants/km²)

NATURE

- 3 large protected areas with exceptional natural landscapes
- 400 lakes and 24% wooded areas

INVESTMENTS

- 40% maximum funding for commercial investments
- 75% maximum funding for "innovative start-ups"
- 4,000,000 m² available for your relocation

STRONG PARTNERS

- more than 4,000 companies from industry, trade, services and trade
- 508 agricultural firms

TOURISM

- 287,993 guests to the region in 2014
- 884,213 overnight stays
- 1st place in the national "2012/2013 Sustainable Tourism Region" competition

IMITED

EXPLORE OPPORTUNITIES

ENERTRAG AG is a European energy company specialising in sustainability located in the Uckermark district. It generates electricity exclusively from renewable sources, primarily wind power. ENERTRAG employs approx. 440 people across Europe who work together on all the steps involved in the production chain – from planning, technological development, financing construction and business management to supplying their own power grid using electricity generated by their corresponding substations and connections across Europe.

Jörg Müller,
Chairman of the Board of Directors of ENERTRAG AG



→ STRONG IN MANY WAYS

STRONG IN EDUCATION

A district studded with excellent primary schools and universities. Along with the Eberswalde Hochschule for Sustainable Development in Schwedt/Oder and the bbw Hochschule in Prenzlau, the research density of the Berlin/Brandenburg capital city region is unparalleled in Germany. Fifty-two higher education facilities and approx. 200 public and private research facilities with a total of approximately 50,000 scientists offer great collaboration opportunities. Clever minds for clever companies!

A STRONG FOOD ECONOMY

Over 500 agricultural firms cultivate the fertile land in the district, totalling 175,000 hectares. Organic farming companies work 9.5% of the overall area. Here is found the largest collective organic arable farming area in Europe, offering the enormous potential of creating value-added chains.

STRONG, INNOVATIVE SECTORS

Whether you're interested in the development of innovative storage technologies for energy generated by wind turbines, such as the world's first hybrid power plant belonging to ENERTRAG AG in Prenzlau, or high-performance vacuum tube collectors for solar thermal systems made by AkoTec GmbH of Angermünde. If you rely on energy technology, you can find synergies in our district.

The metals industry is another strong point in the region for companies. Refrigeration systems manufactured by GEA AWP GmbH in Prenzlau are used in industrial plants worldwide. They also manufacture vonRoll hydrotec GmbH valves, pipes and fittings on site for municipal water and gas supply.



ITACT

ESTABLISH AND NURTURE

Playgrounds and playing fields across Europe are built by BORA Kunststoffverarbeitungsgesellschaft [plastics processing company] mbH. Whether in Switzerland, Austria, Sweden and Croatia, the high-quality sports and playground facilities of the Uckermark company are popular with young and old alike. The little ones can let off steam and enjoy the fantasy-filled playgrounds, while parents can rely on the high safety standards that Bora GmbH products meet.

Boris Randhagen,
CEO of BORA Kunststoffverarbeitungs-
gesellschaft [plastics processing
company] mbH



→ STRONG PARTNER FOR EMPLOYERS

BUSINESS DEVELOPMENT

The ICU Investor Centre Uckermark GmbH helps you to find the right location for your investments. We can put you into contact with our partners in industry, science and administration. Working closely with the Agency for Brandenburg's Future (German acronym: ZAB) and the Brandenburg Investment Bank (German acronym: ILB), you can receive advice and assistance in expanding into, restructuring and investing in the area.

SYNERGY POTENTIAL

You can find strong and stable partners in numerous industries in Uckermark. Expertise in the petroleum industry, biofuels, chemicals, plastics, wood and paper, logistics, energy, energy technology, metalworking and metal processing, agriculture, food processing and tourism are particularly noteworthy in the area. A study by the Pestet Institute testing 18 indicators declared the region to be "crisis-proof". You'll be in good company.

NETWORKS TO NETWORK IN

This is where you can gain support, contacts and advice. Whether it be on education and training, security professionals, securing skilled professionals, or start-up projects. Through numerous initiatives, associations, cooperatives and networks in the region you'll be able to find partners who can open doors for you and give you information. We work closely with important actors in the region, such as the Chamber of Commerce and Industry, the Chamber of Crafts, as well as the Uckermark Association of Entrepreneurs, the local artisan community and the district farming community. Take advantage of our excellent ties with the Federal Association of Small and Medium-sized Businesses, both to initiate preliminary discussions and to use the services on offer at the POMERANIA European Regional Service and Advice Centres, in order to take steps in the right direction for your cross-border activities.



VLEDGE

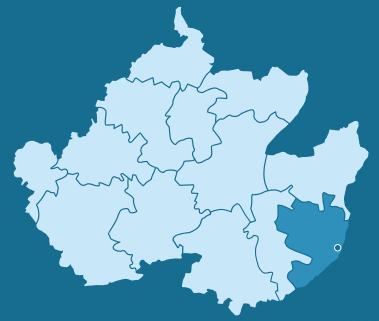
PRESERVE AND IMPART

Weber Industrieller Rohrleitungsbau & Anlagenbau [Industrial Pipe Construction & Engineering] GmbH & Co. KG, based in Schwedt/Oder, is a leading provider of pipeline engineering. The medium-sized family-run company offers a comprehensive level of expertise and service, ensuring a high level of quality and productivity. The Weber Group has an integrated management system for quality assurance, work safety, health and environmental protection. "A complete set of services from a single source" – that's what the company stands for.

Jürgen Schön,

Schwedt/Oder Branch Manager

Weber Industrieller Rohrleitungsbau & Anlagenbau
[Industrial Pipe Construction & Engineering] GmbH &
Co. KG



HIGH-PERFORMANCE INDUSTRIAL AREAS AND BUSINESS PARKS

→ SCHWEDT/ODER

Schwedt Industrial Estate (German Acronym: IPS)

This industrial area is located right by the Polish border, on the north-western outskirts of Schwedt/Oder. Here are found not just the most powerful refineries in Europe, but also an additional 90 companies that make this area a Brandenburg heavyweight. The professionals at the location can take care of the planning, construction and maintenance and inspection of your industrial relocation. A particular feature of this location is its immediate proximity to raw materials and industrial and agricultural materials. Refinery products such as raw materials, synergies created from by-products made by local companies, vapour at different steam pressure levels, electric power, gas and auxiliary materials such as compressed air, nitrogen, cooling water, drinking water and sewage disposal. All at one location!

The industrial Port Area of the same name lies directly on the trimodal Schwedt/Oder inland port. Your raw materials and goods can arrive from all over the world by coastal vessel, by truck or by rail. Modern techniques and capable port operators ensure that your goods and materials will be handled smoothly. The potential for synergies is offered by a powerful bio-gas plant, which produces approx. 60 million kWha of biomethane, but also by local companies and the excellent access to the regional and trans-European transport routes.

Area	220 hectares	
Available industrie area	80 hectares	
Optional open space	120 hectares	
Transport links		
Main road	B2/B166	direct
Federal motorway	A11/A20	25 km
Safety		
Fire brigade	Stationed	
Security guards	Stationed	
	Factory security offices with access control monitoring the grounds	

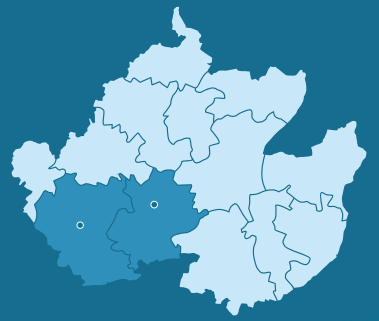


Area	30 hectares	
Available industrie area	5 hectares	
Transport links		
Main road	B2/B166	2 km
Federal motorway	A11/A20	33 km
Ports (Waterways)		
Szczecin port	54 km	
Swinoujscie port	105 km	
Berlin Westhafen port	127 km	

Detailed information on industrial areas and business parks can be found at www.ic-uckermark.de

ENERGY

FOR OUR DISTRICT



ROBETA Holz [Wood] OHG from Milnersdorf supplies high-quality, sustainably-sourced forestry products. Up to 350,000 cubic metres of roundwood per year are fully processed at the second-largest sawmill in Brandenburg. Employing approximately 160 employees, the sawmill makes products for satisfied customers across Europe, Asia and North America. ROBETA is able to source the required coniferous wood primarily due to its excellent location near sustainably-managed growth areas in Brandenburg and Mecklenburg-Western Pomerania. Experienced staff monitor the production process from procurement to delivery according to international quality standards.

Rainer Benthin, Edgar Rockel and Ingo Tabbert,
Directors of ROBETA Holz [Wood] OHG



HIGH-PERFORMANCE INDUSTRIAL AREAS AND BUSINESS PARKS

→ TEMPLIN AND MILMERSDORF

The South Templin business park is a fully developed area home to the services, production and manufacturing industries. Ten hectares are still available. Plot sizes are calculated according to customised designs and range between 1,000-40,000 sqm. Here you can find established companies in the retail, services, wood processing, metal and systems equipment manufacturing sectors, as well as other industries very close by.

Area	30 hectares	
Available industrie area	10 hectares	
Transport links		
Main road	B109	direct
Federal motorway	A11	35 km

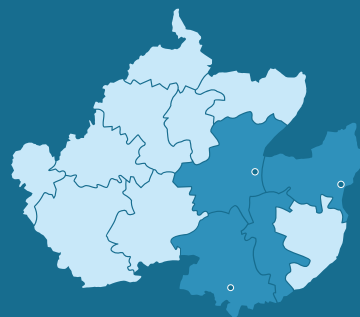
Milmersdorf business park is in the southern part of the municipality. It is home to companies operating in the retail, services, and electrical engineering sectors. A goods loading station is located just 800 metres away. Other major industries in the region include the woodworking industry and concrete processing into finished parts.

Area	12.5 hectares	
Available industrie area	7 hectares	
Transport links		
Main road	B109	8 km
Federal motorway	A11	20 km

Detailed information on industrial areas and business parks can be found at www.ic-uckermark.de

MATERIALS

PLACING VALUE



Our passion lies in combining the natural beauty of our Uckermark region with the milk produced here. Fresh, regional and authentic dairy products on a daily basis are what we live for, and we take great care to do it well.

Gunnar Hemme founded the Hemme Milch GmbH & Co. KG company in 1998 in Uckermark, more precisely in the Schmargendorf area of Angermünde. Today we employ over 20 employees who ensure that our approx. 3,000 milk subscribers are fully satisfied. We deliver large and small orders every day to over 1,000 customers, schools and nurseries, in addition to restaurants, cafés and retailers. We also move approx. 50,000 products a week through the retail food industry. Freshness, transparency and authenticity: that's what Hemme milk stands for.

Gunnar Hemme,

CEO of Hemme Milch GmbH & Co. KG



HIGH-PERFORMANCE INDUSTRIAL AREAS AND BUSINESS PARKS

→ ANGERMÜNDE, GRAMZOW AND GARTZ (ODER)

Oderberger Strasse business park is in the southern part of Angermünde, conveniently sited by the Nos. 2 and 158 main roads. A printing house, a metal-processing company and an enamel manufacturer can be found here, in addition to a company that manufactures windows.

Area	34 hectares	
Available industrie area	8 hectares	
Transport links		
Main road	B2/B158	direct
Federal motorway	A11	17 km

Industrial areas and business parks in Gramzow are conveniently located just a short distance from the motorway. The No. 11 motorway can be reached in two minutes via the No. 198 main road, the Uckermark motorway junction in less than four minutes.

Area	15 hectares	
Available industrie area	9 hectares	
Transport links		
Main road	B198	direct
Federal motorway	A11	1.5 km

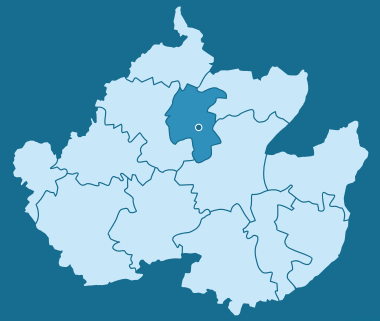
Gartz (Oder) business park is in the north of the urban area. You can quickly reach the Schwedt/Oder industrial area via the No. 2 main road, and the Szczecin metropolitan area in Poland in less than half an hour.

Area	3 hectares	
Available industrie area	2 hectares	
Transport links		
Main road	B2	direct
Federal motorway	A11	17 km

Detailed information on industrial areas and business parks can be found at www.ic-uckermark.de

ODERN

BORN OUT OF TRADITION



GEA AWP GmbH located in Prenzlau is a leading provider of fittings for compressor aggregates and industrial refrigeration systems. Our company has been a part of the GEA Group AG since 2006, and for the international market we manufacture innovative products that are perfectly designed, developed and built by our team of approx. 100 employees to fully meet custom requirements. GEA AWP fittings are certified by internationally recognised classification bodies. In addition, our engineers pay particular attention to reliability, efficiency and sustainability.

Thomas Strotkötter,
CEO of GEA AWP GmbH



ABI

HIGH-PERFORMANCE INDUSTRIAL AREAS AND BUSINESS PARKS

→ PRENZLAU

The northern and eastern industrial areas are in the urban area of **Prenzlau**, right by the Uckermark motorway junction that links up to the A11/E28 (Berlin-Szczecin-Minsk) and A20/E22 (interchange Uckermark-Lübeck-Hamburg) motorways.

Thanks to those nearby motorways, the Berlin and Szczecin metropolitan areas and cities in the North Sea and Baltic Sea regions can be reached quickly and safely.

This location is being dramatically developed by the metal processing/metalworking industry and the energy and food industries. Manufacturers of fittings for refrigeration systems, water and gas utilities are also here, as are an ice cream manufacturer and a dairy.

The small but powerful **Blindow business park** is just north of Prenzlau. The convenient location, directly by the No. 109 main road, means you can reach the Nos. 11 and 20 motorways in less than 15 minutes. Companies operating in the services, construction and window construction sectors have already established themselves here.

NORTHERN INDUSTRIAL AREA

Area	60 hectares	
Available industrie area	6 hectares	
Transport links		
Main road	B109	direct
Federal motorway	A20	12 km

EASTERN INDUSTRIAL AREA

Area	53 hectares	
Available industrie area	5 hectares	
Transport links		
Main road	B109	2 km
Federal motorway	A20	7 km

BLINDOW BUSINESS PARK

Area	6 Hektar	
Available industrie area	2 Hektar	
Transport links		
Main road	B109	direct
Federal motorway	A20	14 km

Detailed information on industrial areas and business parks can be found at www.ic-uckermark.de



LITIES

OF A HIGH PERFORMANCE REGION

All of our experience, passion, hard work and love go into our Uckerkaas, a farmer's cheese. As a farming family, we care for the hilly countryside together with our employees that is home both to our cows and to Uckerkaas. Our love of the open air, wide fields and lakes of Uckermark makes the products that come from Bauernkäserei Wolters very special indeed.

Bauernkäserei Wolters GmbH cultivates approx. 900 hectares of arable and grassland in Uckermark and supports 700 cows and 500 calves and young animals. In addition to the classic Uckerkaas, we have other types of cheese in our product range, such as UckerGourmet, a grilled cheese filet, Uckerfrisch, a speciality cream cheese, and Uckermelk, a whey drink. In addition to building our own dairy, Pieter Wolters drives the development of the Q regional marketing system, which will be bundled with the regional specialties and fresh produce and sold to retailers. A Q-regional trading company was founded in 2009 with other partners for this purpose.

Pieter Wolters,
CEO of Bauernkäserei Wolters GmbH



→ REGIONAL UCKERMARK BRANDS

The different regional service providers in the six areas (agriculture, tourism, communities, culture/leisure/sport and nature/countryside) all come under the UCKERMARK regional brands umbrella. The regional UCKERMARK brand offers regional businesses and manufacturers the opportunity to stand out by emphasising their connection with a strong brand. And that's not all; partners can take advantage of constant communication synergies, a reduction in transaction costs through joint projects or developing joint products. Fruitful soil for your ideas! Our regional brand management has already handled marketing activities for over 190 of our partners.

THE BRAND STANDS FOR:

- The agency of the region as a positive place to live and work with excellent cultural and environmental benefits
- Competitive companies and long-term partnerships in agriculture, industry, trade, tourism and environmental protection
- Preservation and further development of Uckermark as a culture and recreation area
- Town-and-country partnership
- Strong regional identity
- Sustainable region

Uckermark is a product in its own right. Our strengths in all areas are taken advantage of and clearly positioned in line with market conditions. This leads to an increase in added value. The region as a whole has an impressive mix of industries and thus packs the necessary economic clout. The region has decided to clearly display the origin of goods as the central point of the brand and to send a clear message that communicates this brand and presents it to the market.



REGION

A STRONG BRAND

The "Leg los – werd gross" [Go ahead, do great things] association e.V. is, among other things, a supporter of the "chatterbox" nursery. This nursery was created to cater for working-class families from Schwedt/Oder and the surrounding area. The town of Schwedt/Oder established an overnight childcare service not just to cater for the justified requirements of balancing professional and family lives, but most importantly to make sure that children are lovingly cared for whilst their parents are at work.

Nursery leader Marlies Helsing, Lennox, Lilly and Pauline

Leg los – werd gross [Go ahead, do great things]
Association e.V.
www.schnatterenten.de



→ HIGH QUALITY OF LIFE

Whether you prefer "Space Travesty in the Elfin Forest" or "Curse of the Vampire Goddess", you will find what you're looking for here!

Have fun in our theatre! Play like crazy, sing, dance or just have a good time! Cultural institutions such as the Uckermark Schwedt stage or the Templin Multicultural Centre offer their audiences everything their heart desires – with classic productions such as Goethe's Faust, readings, comedy, children's theatre to film screenings, musicals and festivals.

From Classical to Modern – the musical spectrum of the Prussian Chamber Orchestra covers all the periods, and holds successful concert series for enthusiastic audiences. The extraordinary and unique concert locations that showcase the region in all its beauty and originality are especially popular. So you'll have the chance to listen to the Prussian Chamber Orchestra not just in concert halls, but also in the historic village churches, romantic barns, cellars and hidden vaults, and green parks.

The Uckermark is also famous for its trendsetting nature concerts – toads, whooper swans, crickets & co. all show off their voices and delight under the open skies. Nature enthusiasts can enjoy great value for money in the three large protected natural

areas and will be spoiled for choice between natural Uckermark lakes, the Schorfheide-Chlorin biosphere reserve, the UNESCO Grumsin Forest World Heritage Site and the Lower Odertal National Park, the only floodplain in Germany to be given National Park status.

Fans of water sports or those who want to simply relax out of doors will enjoy the Templin thermal springs or the Schwedt/Oder Aquarium, where they can be pampered from head to toe.

Those who set down roots here are guaranteed to find what they are looking, both in terms of the peace and quiet of small villages and towns, or through living in cities with historic old town centres. Or even both! Take advantage of an ideal congestion-free road network running through Uckermark – a relaxing route to work.

The dream of owning a house with a garden is not just a dream in Uckermark. You will find beautiful neighbourhood plots of land at moderate prices across the region. Nearly 100 kindergartens and 70 schools also ensure that the smallest residents get the best start in life. Live, work and enjoy the comforts of Uckermark.

DNESS

ALL ALONG THE LINE



UCKERMARK INVESTORGUIDE

www.ic-uckermark.de



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